|                                  | (%)                                |
|----------------------------------|------------------------------------|
|                                  | Fiscal year ended<br>June 30, 2019 |
|                                  | Year on year in June               |
| New Yakult products              | 95.0                               |
| Yakult 400 products              | 94.7                               |
| Other Yakult products            | 69.6                               |
| Total for <i>Yakult</i> products | 94.4                               |
| Joie products                    | 95.2                               |
| Mil-Mil products                 | 116.6                              |
| Sofuhl products                  | 89.1                               |
| Total for fermented milk         | 98.3                               |
| Others                           | 90.7                               |
| Total                            | 95.0                               |

Percent change from the previons year on the number of bottles of dairy products sold each day in Japan