Yakult

Supplementary Materials for Financial Statements For the first quarter Ended June 30, 2010 (April 1, 2010 to June 30, 2010)

July 30, 2010

Yakult Honsha Co., Ltd. Public Relations Department IR Section URL http://ir.yakult.co.jp/

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About a numeric display of this material

- 1.Unit of money: Less than one million yen is rounded down.
- 2. Quantity results: Less than 1,000 is rounded off.
- 3. Year on year percentage: The second place is rounded off after the decimal point.

Consolidated

1. Major Increases (Decreases) in Consolidated Balance Sheet

	As of Mar. 31 2010	As of Jun. 30. 2010	Increase (Decrease)
Total Assets	389,891	402,101	12,209
Current assets			
Cash and deposits	85,903	86,754	851
Notes and accounts receivable	49,280	54,011	4,731
Inventories	31,103	31,913	810
Others	15,429	18,002	2,572
Fixed assets			
Tangible fixed assets			
Buildings and structures	47,133	48,658	1,524
Others	83,258	84,781	1,522
Intangible fixed assets	4,941	5,054	112
Investments and other assets			
Investment securities	60,739	59,556	(1,182)
Others	12,102	13,369	1,266
Total Liabilities	140,969	146,938	5,969
Current liabilities			
Notes and accounts payable	21,452	24,534	3,081
Short-term loans	5,106	4,657	(449)
Income taxes payable	2,257	1,982	(274)
Others	34,097	36,233	2,136
Fixed liabilities			
Long-term loans	43,484	43,454	(29)
Others	34,571	36,076	1,505
Total Net Assets	248,922	255,162	6,239
Shareholder's Equity	251,907	256,297	4,389
Valuation and Translation Adjustments	(28,040)	(27,476)	564
Minority Interests	25,055	26,341	1,285

2. Major Increases (Decreases) in Consolidated Statement of Income

	1Q of FY 2010	1Q of FY 2011	Increase (Decrease)	
	(April 1, 2009~ June 30, 2009)	(April 1, 2010~ June 30, 2010)	Amount	Ratio(%)
Net sales	68,825	74,610	5,785	% 8.4
(Sales by business segments)				
Food and beverages	58,777	63,983	5,206	
Pharmaceuticals	8,894	9,848	954	
Others	2,473	3,607	1,134	
Adjustment	(1,320)	(2,829)	(1,509)	
Cost of sales	31,640	32,910	1,270	4.0
Gross profit	37,184	41,699	4,515	12.1
Gross profit margin (%)	54.0	55.9		
Selling, general and administrative expenses	32,882	36,039	3,156	9.6
Selling expenses	14,494	15,803	1,308	
General and administrative	18,387	20,235	1,848	
expenses Operating income	4,302	5,660	1,358	31.6
Operating income margin (%)	6.3	7.6	,	
(Operating income by business segments)				
Food and beverages	4,846	5,786	939	
Pharmaceuticals	2,923	3,362	438	
Others	(477)	(234)	243	
Adjustment	(2,990)	(3,253)	(263)	
include corporate expenses	(2,990)	(2,873)	116	
Non-operating income	2,221	2,066	(155)	(7.0)
Interests	500	432	(67)	
Dividends	305	334	29	
Investment gains on the equity	501	788	287	
method				
Others	915	510	(404)	
Non-operating expenses	506	747	241	47.6
Interest	210	213	2	
Others	296	534	238	
Ordinary income	6,017	6,978	961	16.0
Ratio of ordinary income to net sales (%)	8.7	9.4		
Extraordinary gain	18	131	113	624.6
Extraordinary loss	335	1,387	1,052	313.9
Income before income taxes and minority interests	5,700	5,722	22	0.4
Income taxes	1,440	1,973	533	
Minority interests	604	584	(20)	
Net income	3,655	3,164	(490)	(13.4)
Ratio of net income to net sales (%)	5.3	4.2		

3. Performance Overview

(1) Breakdown of Statement of Income

(Millions of yen)

	_	Y 2010 June 30, 2009)	1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)		
	Results Year on year(%)		Results	Year on year(%)	
Net sales	68,825	95.9	74,610	108.4	
Operating income	4,302	102.9	5,660	131.6	
Ordinary income	6,017	103.2	6,978	116.0	
Net income	3,655	103.5	3,164	86.6	

(2) Breakdown of Gains on Equity Method

	-	FY 2010 June 30, 2009)	1Q of F (April 1, 2010 ~	
	Results	Results Year on year(%)		Year on year(%)
Gain on Equity Method	501	60.9	788	157.3

4.Segment Information

(1)Result of first quarter ended June 30, 2009 (April 1, 2009 ~ June 30, 2009)

		Food and beverages				
	Japan	Overseas Total	The Americas	Asia and Oceania	Europe	
Net sales	44,117	14,659	7,758	4,457	2,444	
Percentage of net sales (%)	64.1	21.3	11.3	6.5	3.5	
Year on year (%)		79.3	73.9	107.6	63.5	
Operating expenses	41,675	12,255	5,953	3,760	2,540	
Year on year (%)		82.8	80.1	102.5	68.6	
Operating income (loss)	2,441	2,404	1,804	696	(96)	
Year on year (%)		65.2	58.9	146.8		
Operating income margin (%)	5.5	16.4	23.3	15.6		

	Pharmaceuticals	Others	Total	*Adjustment	Consolidated
Net sales	8,894	2,473	70,145	(1,320)	68,825
Percentage of net sales (%)	12.9	3.6	101.9	(1.9)	100.0
Year on year (%)	103.9	95.0			95.9
Operating expenses	5,970	2,950	62,852	1,670	64,522
Year on year (%)	109.4	98.4			95.4
Operating income (loss)	2,923	(477)	7,292	(2,990)	4,302
Year on year (%)	94.2			90.7	102.9
Operating income margin (%)	32.9				6.3

 [★]Adjustment · · · Mainly administrative expenses in parent company are 2,990 million yen.

(2) Result of first quarter ended June 30, 2010 (April 1, 2010 \sim June 30, 2010)

		Food and beverages			
	Japan	Overseas Total	The Americas	Asia and Oceania	Europe
Net sales	47,188	16,794	9,213	5,179	2,401
Percentage of net sales (%)	63.2	22.5	12.4	6.9	3.2
Year on year (%)	107.0	114.6	118.8	116.2	98.3
Operating expenses	44,765	13,431	6,879	4,432	2,119
Year on year (%)	107.4	109.6	115.5	117.9	83.4
Operating income (loss)	2,423	3,363	2,333	746	282
Year on year (%)	99.2	139.9	129.3	107.3	
Operating income margin (%)	5.1	20.0	25.3	14.4	11.8

	Pharmaceuticals	Others	Total	* Adjustment	Consolidated
Net sales	9,848	3,607	77,440	(2,829)	74,610
Percentage of net sales (%)	13.2	4.8	103.7	(3.7)	100.0
Year on year (%)	110.7	145.9	110.4	214.3	108.4
Operating expenses	6,486	3,841	68,525	424	68,950
Year on year (%)	108.6	130.2	109.0	25.4	106.9
Operating income (loss)	3,362	(234)	8,914	(3,253)	5,660
Year on year (%)	115.0		122.2	108.8	131.6
Operating income margin (%)	34.1				7.6

^{**}Adjustment ••• 3,253 million yen of adjustment include 2,873 million yen of administrative expenses in parent company.

Also note that the amount of difference for 379 million yen is elimination of royalty income.

⟨Reference⟩

Result of first quarter ended June 30, 2010 (using exchange rate of the average 2009.(Jan. -Mar. 2009))

Result of first quarter ended June 30, 2010(estimate)

		Food and beverages				
	Japan	Overseas Total	The Americas	Asia and Oceania	Europe	
Net sales	47,188	15,470	8,190	4,911	2,370	
Percentage of net sales (%)	64.4	21.1	11.2	6.7	3.2	
Year on year (%)	107.0	105.5	105.6	110.2	97.0	
Operating expenses	44,765	12,479	6,117	4,261	2,102	
Year on year (%)	107.4	101.8	102.8	113.3	82.8	
Operating income (loss)	2,423	2,991	2,073	650	268	
Year on year (%)	99.2	124.4	114.9	93.4		
Operating income margin (%)	5.1	19.3	25.3	13.2	11.3	

	Pharmaceuticals	Others	Total	* Adjustment	Consolidated
Net sales	9,848	3,607	76,116	(2,829)	73,286
Percentage of net sales (%)	13.4	4.9	103.8	(3.8)	100.0
Year on year (%)	110.7	145.9	108.5	214.3	106.5
Operating expenses	6,486	3,841	67,574	424	67,998
Year on year (%)	108.6	130.2	107.5	25.4	105.4
Operating income (loss)	3,362	(234)	8,542	(3,253)	5,288
Year on year (%)	115.0		117.1	108.8	122.9
Operating income margin (%)	34.1				7.2

^{**}Adjustment ••• 3,253 million yen of adjustment include 2,873 million yen of administrative expenses in parent company. Also note that the amount of difference for 379 million yen is elimination of royalty income.

5. Overseas companies Dairy Products sales(Bottles sold per day)

(Unit:Thousands of bottles/day. %)

	Consolidation	1Q of FY (From January to		Preliminary (From January to	_
	Classification	Sales quantity	Year on year (%)	Sales quantity	Year on year (%)
Taiwan	Equity method	652	101.2	765	98.0
Hong Kong	Consolidated	345	68.6	392	68.1
Thailand %1	Equity method	2,354	114.1	2,458	116.3
Korea	Equity method	3,628	95.7	4,065	96.7
Philippines	Equity method	1,370	109.7	1,297	102.7
Singapore	Consolidated	189	112.5	192	107.3
Indonesia	Consolidated	1,431	122.7	1,629	123.1
Australia	Consolidated	179	96.7	179	98.3
Malaysia	Consolidated	152	95.8	158	98.0
Vietnam	Consolidated	30	188.5	35	213.9
India **2	Consolidated	23	259.8	26	282.3
Guangzhou	Consolidated	655	108.5	795	113.4
Shanghai %3	Consolidated	169	91.5	201	90.2
Beijing	Consolidated	113	132.8	120	131.3
Shanghai Marketing ¾4	Consolidated	222	183.7	270	182.0
China total		1,160	116.6	1,387	119.1
Asia and Ocean	nia total	11,513	105.2	12,584	105.1
(Consolidated subsidiari	es company Total)	(3,509)	(109.6)	(3,999)	(110.7)
Brazil	Consolidated	1,599	110.2	1,550	108.5
Mexico	Consolidated	3,079	98.4	3,192	100.0
Argentina	Consolidated	30	94.6	29	87.2
USA	Consolidated	101	139.8	107	127.1
The America	s total	4,809	102.6	4,878	103.0
Netherlands	Consolidated	226	95.7	224	98.5
Belgium	Consolidated	89	106.6	86	105.0
United Kingdom	Consolidated	229	98.5	229	102.6
Germany	Consolidated	139	91.8	124	91.6
Austria	Consolidated	26	112.8	24	107.7
Italy	Consolidated	38	124.6	41	125.5
Europe t	otal	748	98.7	729	100.7
Total		17,071	104.2	18,190	104.3
(Consolidated subsidiarie	es company Total)	(9,066)	(104.9)	(9,606)	(105.9)

<Accounting period: From January to December>

excluding, Guangdong, Shanghai city and Beijing.

Started sales in Shenyang City (Mar. 2010), Xiamen City, Dalian City and Fuzhou City (Apr. 2010)

[※]1:Thailand: Accounting date:31 May.

[※]2: India: Accounting date: 31 Mar.

^{💥 3:} Sales Area of Shanghai: Shanghai city.(Sales of Nanjing city has been transferred to Yakult China on Jan 2010.

^{36.} Sales Area of Shanghai Marketing: Tianjin city, Suzhou city, Hangzhou city, Qingdao city, Nanjing city and

(Reference) Non-Consolidated

Non-consolidated financial results are presented in accordance with "Regulation for quarterly financial statements".

But, it is not subject to be reviewed by auditors under the law.

1. Breakdown of Statements of Income

(Millions of yen)

	1Q of FY 2010 (April 1, 2009 ~ June 30, 2009)		1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)	
	Results	Year on year(%)	Results	Year on year(%)
Net sales	41,609	95.9	44,830	107.7
Operating income	1,953	956.2	2,738	140.1
Ordinary income	3,652	168.2	4,069	111.4
Net income	2,424	177.3	2,600	107.3

2. Sales breakdown

(1) Sales by Product Category

(Millions of yen)

		1Q of FY 2010 (April 1, 2009 ~ June 30, 2009)		1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)	
		Results	Year on year(%)	Results	Year on year(%)
	Dairy Products	19,406	100.7	20,396	105.1
	Juices and Other Beverages	9,274	91.6	9,043	97.5
'	Subtotal	28,681	97.6	29,440	102.6
	Cosmetics	1,370	94.0	1,569	114.5
	Pharmaceuticals	8,894	103.9	※ 9,848	110.7
	Others	2,663	67.1	※ 3,972	149.2
	Total	41,609	95.9	44,830	107.7

*428 million yen of royalty income is included in sales of Parmaceuticals and Others in Supplementary Materials for Financial Statements For the first quarter Ended June 30, 2010 due to change in accounting policy.

(2) Dairy Products sales (Bottles sold per day)

(Thousands of bottles/day)

	1Q of FY 2010 (April 1, 2009 ~ June 30, 2009)		1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)	
	Results	Year on year(%)	Results	Year on year(%)
Yakult	3,354	100.9	3,272	97.6
Yakult Calorie Half **1	78		147	189.1
Yakult 300V	154	113.7	155	100.3
Yakult 300VLT *	39	58.2		
Yakult SHEs	62	93.8	73	117.2
Yakult SHEs hard type %2			24	
Total for Yakult 400 products	2,978	123.2	3,074	103.2
Yakult 400	1,588	65.7	1,391	87.6
Yakult 400LT	1,390		1,682	121.1
Total for Yakult products	6,665	102.8	6,745	101.2
Bifia *	23	55.4		
BF-1 %3	100	168.7	113	113.0
Pretio	188	78.2	155	82.6
Joie	716	105.5	726	101.4
Mil-Mil **4			461	
Bifiene products	379	87.5	269	71.1
Sofuhl	558	100.2	532	95.5
Purela	178	84.2	158	89.1
Raw milk Yogurt products *	11	55.0	0	0.0
Total for fermented milk	1,841	96.9	2,147	116.6
Total	8,817	101.1	9,159	103.9

^{※1} Yakult Calorie Half (Launched on June 1, 2009)

^{*2} Yakult SHEs hard type (Limited area on September 1, 2009)(Nationwide sale on February 1, 2010)

[※]3 *BF-1* (In limited area)

¾4 Mil-Mil (Launched on March 1, 2010)

^{*} Production which have stopped sales

(3) Juices and Other Beverages sales (Total Bottles sold)

(Thousands of bottles)

			1Q of FY 2010 (April 1, 2009 ~ June 30, 2009)		1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)	
			Results	Year on year(%)	Results	Year on year(%)
Health and functional food products		Bansoreicha	11,477	87.0	10,067	87.7
		Toughman	14,564	101.9	14,197	97.5
		Kurozu Drink	14,190	99.5	14,101	99.4
Health and nal food pi		Soy milk drinks	10,552	101.9	10,259	97.2
nctio		Lemorea	5,056	65.8	3,359	66.4
fı		Milouge	8,445	134.5	7,773	92.0
		Juices	13,979	87.6	16,424	117.5
		Kininaruyasai	15,202	87.6	14,782	97.2
Soft drinks		Coffee Time	10,326	83.3	9,536	92.4
		FIRE	18,786	87.1	19,339	102.9
	C	offee products total	29,112	85.7	28,875	99.2
		Gogono-kocha	5,110	67.1	7,362	144.1

(4) Pharmaceuticals sales

		1Q of FY 2010 (April 1, 2009 ~ June 30, 2009)		1Q of FY 2011 (April 1, 2010 ~ June 30, 2010)	
		Results	Year on year(%)	Results	Year on year(%)
	Campto (Japan)	1,073	137.4	784	73.1
	Campto (Overseas)	975	73.2	237	24.4
	The Americas				
	Europe	946	82.5	150	15.9
	Other	29	90.6	87	300.0
	Campto total	2,048	96.9	1,022	49.9
Elplat		5,794	100.6	7,615	131.4
Ot	her pharmaceuticals	1,051	153.3	1,211	115.1
Total		8,894	103.9	9,848	110.7

CAUTIONARY STATEMENT

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